



4CORE

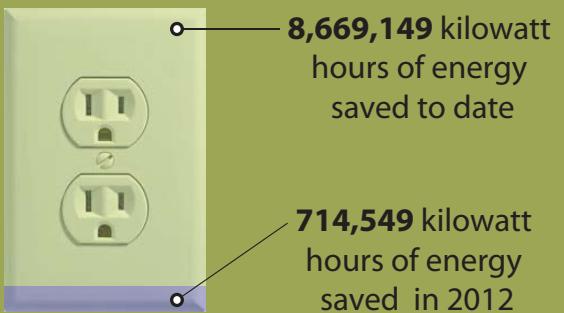
Four Corners Office For Resource Efficiency

An equal opportunity provider and employer

2012 Annual Report

Inspiring Southwest Colorado Communities to be Energy Efficient & Resource-Savvy

Overcoming Adversity in 2012



4CORE was challenged in 2012 to maintain high levels of service to our region while the federal funding for several of our programs decreased. However, with challenge comes opportunity. Even with a 30% decrease in staff we still managed to deliver notable results:

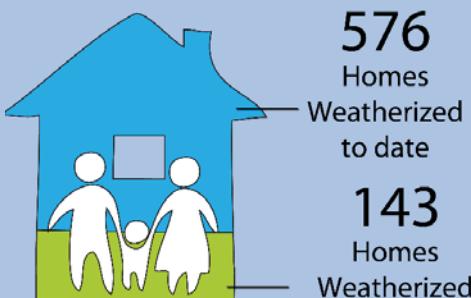
- Weatherization of 143 homes, saving an estimated \$68,783 in annual bills, in partnership with Housing Solutions for the Southwest, Southwest Conservation Corp,

and AmeriCorps.

- Launch of the HomeRx program pilot, which has helped 5 La Plata county families save significant energy and improve health, safety, and comfort in their homes.
- Launch of the Resource Smart Business Program to advance the efficiency and sustainability of local businesses, which assisted 20 businesses through a collaboration between La Plata County, La Plata Electric Association, Healthy Lifestyle La Plata, Local First, Fort Lewis College Environmental Center, Southwest Connect, and Bright Green.
- Brought \$1.5 million in funds to Southwest Colorado, fortifying our local economy.
- Introduced the Southwest Solar Transformation Initiative to regional municipalities and utilities to recommend best practices in solar processes for planning, zoning and interconnection.
- Responded to 7,190 information requests about resource efficiency.
- Partnered with First National Bank of Durango and Region 9 to pilot energy efficiency lending programs.
- Facilitated a working group to discuss compressed natural gas for regional fleets with support from La Plata County Energy Council and renewed partnership with BP America.
- Home Spotlight Tours of a net zero home and Three Springs Energy Star homes.
- Improved our monthly newsletter offerings and increased circulation to over 2,000 subscribers.

Weatherization

4CORE's Weatherization Assistance Program provides free energy efficiency and safety upgrades for qualified low-income residents. Thanks to our generous grantors, sponsors and supporters, 4CORE was able to positively contribute to the lives of our clients. The following quotes are from anonymous clients:



Money & Energy

Savings: "I am using much less natural gas than last year, which makes a huge difference to me. It means that I am able to buy the groceries I need, instead of going without. I appreciate 4CORE so much."

Safety: "Without 4CORE's weatherization work, we would never have figured out why we were feeling so sick. The auditor found a blocked water heater exhaust pipe leaking carbon monoxide into our home. Thanks 4CORE for making our home safer!"



Ted and Daisy McCoy,
Weatherization Clients

Who We Are

4CORE's mission is to advance resource efficiency. This means we inspire our community to be resource-savvy. We offer training opportunities, provide weatherization services, and share energy-saving information throughout

Southwest Colorado because resource conservation saves money and energy. This helps individuals, families, and businesses thrive.

2012 Board of Directors:

Pat Senecal (Chair)

Rob Dawes, Attorney (Vice Chair)

Rebecca Kauffman, Renewable Energy Professional (Treasurer)

Bruce Baizel, Attorney (Secretary)

Werner Heiber, Citizen At-large

Shannon South, Dean of the SCCC, West Campus

Dan Stalker, Architect

Greg Munro, La Plata Electric Association (Alternate Mark Schwantes)

Kevin Hall, City of Durango

Wally White, La Plata County

Erich Bussian, Citizen At-large

Peter May-Ostendorp, Industry/Business

Paul Senecal, Citizen At-large

For a current list of board members, visit www.fourcore.org/AboutUs/BoardofDirectors.aspx

Count On Us: 2012 Financial Information

How was 4CORE funded?



How were funds spent?



4CORE, a 501(c)(3) non-profit organization, undergoes an independent audit each year to verify the financial information presented in this report and on the 990s filed with the U.S. Internal Revenue Service. Copies of 990s and audits can be found at fourcore.org.



We are grateful for the financial support of the following local funding partners in 2012



An Energy Efficiency Success Story

Emily Loyd, winner of 4CORE's 2012 Home Energy Makeover, is convinced of the life-changing impact that home energy efficiency can create. A single mom to her seven year old daughter Sophia, and a self-employed small business owner, Emily has made sacrifices in the past to cover her utility bills during the coldest months.



Emily and Sophia

"We scraped by in the winter and struggled to pay bills on time. We dressed in layers, turned the heat off during the day, and still felt helpless. I would carefully pick and choose what I could provide for my daughter to make ends meet."

Emily received a home energy audit, insulation, weather stripping, and energy counseling for additional ways to make her home more efficient and her utilities bills less of a burden.

"I was actually shocked at how much the insulation helped. The house feels different, the heat stays in, and it's much more comfortable in terms of sustained temperatures. My January utility bill was \$100 less than last winter! The savings are immediate – a significant financial boost"

The improvements on Emily's home will be saving her money and providing increased comfort for years to come. Together, with your help, we'll continue the important work of 4CORE, weatherizing homes and providing energy efficiency information, helping Southwest Colorado individuals, families and businesses thrive.

Results from 2012

72,116

Dollars saved through services

1,860

People served

143

Homes weatherized

199

Metric tons of greenhouse gases prevented

148

Energy audited Homes

16

Energy audited Businesses

1,436,431

Dollars brought in to region

Looking Ahead

2013 looks to be another challenging year for businesses, families, non-profits, and local, state and federal governments. This is a critical time to focus our attention on resource efficiency. There are so many factors in today's global economy that we cannot control. However, the opportunity lies in what we can control. 4CORE is a very effective agency for motivating our community toward improving the energy efficiency of our housing stock, our commercial buildings, our regional fleets, and toward increasing the implementation of renewable energy. Advancing resource efficiency is our mission, and local contractors, local families and local businesses all benefit as we fulfill this mission together. Dollars saved through increased energy efficiency multiply and remain to circulate in our community.

We're looking forward to another great year! We are in need of volunteers, partners and supporters to make our community a leader in resource efficiency. Thank you for joining us.

Warm Regards,



Gregg Dubit, Executive Director

Contact 4CORE to donate and learn more about ways to save:
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4CORE

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